ARGENT SMALL CAP

SEPARATE ACCOUNT



September 30, 2021 | 3Q 2021

INVESTING IN CHANGE

Since 1998, Argent Capital Management has been helping institutional investors, investment advisors and high net worth individuals meet their investment goals. We are a boutique investment management firm specializing in U.S. equities. Our focus is on seeking opportunities where change is driving the potential for superior investment results over the long-term.

Firm AUM: \$3.2B

Argent Small Cap AUM: \$25m

Argent Small Cap Inception: 01/01/2008

INVESTMENT OBJECTIVE AND STRATEGY

Argent Capital employs a disciplined, bottom-up process, utilizing a Change BasedSM investing approach. We believe that companies undergoing change, driven either by internal or external factors, frequently result in underappreciated growth. Argent's Small Cap Strategy consists of 60-80 U.S. stocks comprised of two distinct styles: growth & value. The goal of the strategy is to outperform the Russell 2000® Index.

PERFORMANCE

	3Q21	YTD	1. Yr,	3 Yr.*	5 Yr.*	10 Yr.*	S.I.**
Argent - Net	-1.55%	12.75%	39.23%	1.95%	7.65%	11.30%	7.55%
Russell 2000	-4.36%	12.41%	47.68%	10.54%	13.45%	14.63%	9.48%

^{*}Annualized

INVESTMENT TEAM

Peter Roy, CFA 23 Years Experience

Jed Ellerbroek, Jr., CFA 16 Years Experience

Ithiel Turrado, CFA

Senior Research Analyst

Portfolio Manager

el Turrado, CFA Research Analyst

4 Years Experience

STATISTICS

	Argent Small Cap	Russell 2000		
Up Capture (Since Inception)	96.8%	100.0%		
Down Capture (Since Inception)	101.4%	100.0%		
Statistical Summary (5 Year)				
Beta	0.96	1.00		
R-Squared	0.91	1.00		
Standard Deviation	23.45%	23.37%		

TOP TEN HOLDINGS

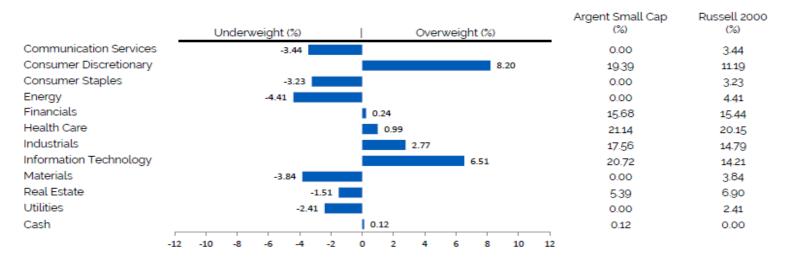
	Weight (%)
Medpace Holdings, Inc.	4.7
OneMain Holdings, Inc.	4.5
Fortinet, Inc.	4.3
Select Medical Holdings	3.3
ASGN Incorporated	3.2
FirstService Corporation	3.0
Envestnet, Inc.	3.0
Victory Capital Holdings, Inc.	3.0
Houlihan Lokey, Inc.	2.9
Asbury Automotive	2.7

CHARACTERISTICS

	Argent Small Cap	Russell 2000
Number of Holdings	48	2,026
Median Market Cap (MM)	\$3,912	\$1,186
Weighted Avg Market Cap (MM)	\$6,018	\$3,324
Forecasted P/E	24.1X	63.8x
Price to Book Ratio	4.5X	3.1X
Price to Sales Ratio	2.7X	3.4X
Estimated Sales Growth (NTM)	11.7%	10.5%
Estimated EPS Growth (NTM)	10.0%	10.4%

^{**}Since Inception, 01/01/2008, Annualized

SECTOR ALLOCATION - ARGENT VERSUS THE RUSSELL 2000



ARGENT SMALL CAP EQUITY COMPOSITE DISCLOSURES - JANUARY 1, 2008 THROUGH September 30, 2021

For the period ending December 31,	Gross-of- Fees (%)	Net-of-Fees (%)	Russell 2000 Return (%)	Composite 3-Yr St. Dev (%)	Russell 2000 3-Yr St Dev (%)	Number of Composite Accounts	Composite Assets (\$ millions)	Principal Business Assets (\$ millions)	Internal Dispersion (%)
2020	2.65	1.91	19.96	26.13	25.27	1	30	2,874	0
2019	24.27	23.4	25.53	16.35	15.71	7	199	3,019	1.84
2018	-19.43	-20.19	-11.01	16.45	15.79	7	184	2,542	0.38
2017	18.39	17.24	14.65	14.51	13.91	7	227	2,898	0.47
2016	25.73	24.48	21.31	16.19	15.76	7	207	2,604	0.09
2015	-5.48	-6.42	-4.41	13.5	13.96	6	169	2,357	0.04
2014	7.44	6.37	4.89	12.17	13.12	7	186	2,817	0.11
2013	28.74	27.48	38.82	17.04	16.45	6	178	2,478	0.18
2012	19.68	18.49	16.35	19.84	20.2	7	139	1,782	0.22
2011	-1.95	-2.93	-4.18	23.38	24.99	7	109	1,247	0.33
Three Year*	0.92	0.12	10.25						
Five Year*	8.88	7.93	13.26						
Ten Year*	8.91	7.9	11.2						
Information for perio	Information for period(s) ending September 30, 2021								
3rd Quarter 2021	-1.39	-1.55	-4.36	26.4	25.33	1	24	3,235	
1 Year*	40.14	39.23	47.68						
3 Year*	2.68	1.95	10.54						
5 Year⁺	8.53	7.65	13.45						
10 Year*	12.31	11.3	14.63						
Since Inception*	8.55	7.55	9.48						
*Annualized									

*Annualized

Disclosures

1. Argent Capital Management, LLC ("Argent") is an independent investment management firm comprised of two distinct business entities: the Non-Wrap Fee/SMA Business of Argent Capital Management, LLC ("Principal Business"), which does not include wrap fee/SMA clients; and the Wrap Fee/SMA Business of Argent Capital Management, LLC ("Wrap Business"), which includes only wrap fee/SMA clients. The Principal Business claims compliance with the Global investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. The Principal Business has been independently verified for the periods January 1, 2003 through December 31, 2019. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Argent Small Cap Equity Composite has had a performance examination for the periods January 1, 2008 through December 31, 2019. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- 2. This composite represents investment performance for portfolios invested in equities with small capitalization containing both growth and value characteristics for which Argent has sole investment discretion. Portfolios will include small cap equity holdings, with zero fixed investments and cash targeted to be less than 10% of total portfolio value. The composite inception and creation date is January 2008. The composite name changed from Argent Small Cap Core Equity Composite to Argent Small Cap Equity Composite in December 2020. A complete list and description of composites is available upon request.
- 3. The benchmark is the Russell 2000® Index which measures the performance of the small-cap segment of the U.S. equity universe. It includes approximately 2,000 of the smallest securities based on a combination of their market cap and current index. Russell Investment Group is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information and unauthorized use, disclosure, copying, dissemination or redistribution is strictly prohibited. This is a presentation of Argent. Russell Investment Group is not responsible for the formatting or configuration of this material or for any inaccuracy in Argent's presentation thereof.
- 4. Valuations are computed and performance reported in U.S. currency. Performance results are total return, (i.e. include the reinvestment of all income). Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is no guarantee of future results.
- 5. Gross-of-fees performance returns are presented before management and certain custodial fees, but after all trading expenses except where commissions have been waived or for accounts with asset-based-pricing fees. Net of fee performance is calculated by reducing gross performance by actual management fees incurred and any asset-based-pricing fees for applicable portfolios as asset-based-pricing fees are considered a trading expense. The composite includes portfolios that pay a fee based on a percentage of assets under management. The composite excepts with represent less than 1% of composite assets during the years 2016 and 2017, During 2018 2020, the composite included portfolios where commissions were waived representing less than 1% of composite assets.
- 6. Standard annual advisory fees for the Small Cap Equity product are calculated as a percentage of assets under management according to the following schedule; 0.80% on the first \$25M, 0.75% on the next \$25M, 0.70% on the next \$50M, 0.65% on the balance thereafter, although fees may be negotiated or waived in certain circumstances.
- 7. Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for an entire year, net of fees. Note: values for calendar year 2008 & 2010 are not available since no portfolio was in the composite the entire calendar year. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The external deviation is based on the 36 month gross-of-fees returns of the composite and the benchmark. The standard deviation is not presented for 2008 & 2009 since the composite inception date of 1/1/2008 does not provide historical data to calculate a 3-year formula.