

# ARGENT FOCUSED SMALL CAP

SEPARATE ACCOUNT

Argent

June 30, 2025 | 2Q 2025

## WHAT WE BELIEVE

We believe the most powerful force in investing is **compounding** cash flows. Argent invests in **high quality**, attractively valued businesses that can thrive in an ever-changing world. We call these **enduring businesses**.

To us, an enduring business...

- is growing cash flows,
- has a durable competitive advantage, and
- allocates capital wisely.

To capitalize on the power of compounding, we build concentrated, low turnover portfolios of these enduring businesses. **Time horizon is our edge.**

Firm AUM: \$3.9 Billion

Argent Focused Small Cap AUM: \$58 Million

Argent Focused Small Cap Inception: 11/30/2022

## INVESTMENT TEAM

### Focused Small Cap Portfolio Team

Peter Roy, CFA

Portfolio Manager

26 Years Experience

### One Argent – Intentional Collaboration

Jed Ellerbroek, Jr., CFA

Portfolio Manager

20 Years Experience

Scott A. Harrison, CFA

Portfolio Manager

28 Years Experience

Kirk McDonald, CFA

Portfolio Manager

23 Years Experience

Brian Reynolds, CFA, CFP

Senior Research Analyst

18 Years Experience

Steven K. Smith, CFA

Senior Research Analyst

11 Years Experience

Bill Weeks, Ph.D., CFA

Senior Research Analyst,  
Quantitative

20 Years Experience

Ray Winter

Research Analyst

New 6/2025

Ward Brown

Director of Portfolio  
Engagement

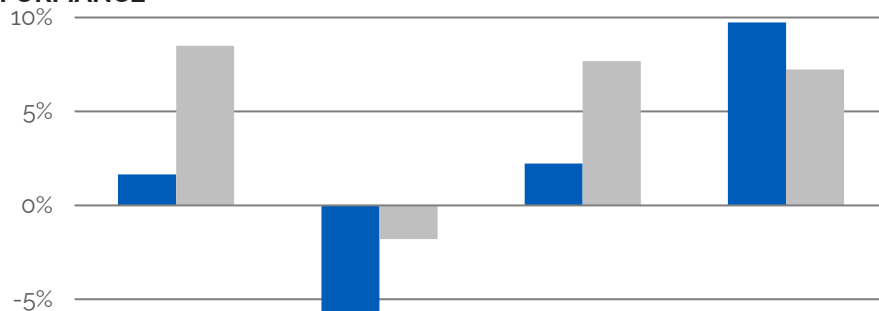
29 Years Experience

## INVESTMENT OBJECTIVE AND STRATEGY

Our Focused Small Cap strategy was designed to create wealth for clients by owning, profitable, growing businesses over the long term. The team performs in-depth fundamental analysis in search of companies with durable competitive advantages led by skilled, forward thinking management teams.

Argent's Focused Small Cap process results in a concentrated, low turnover portfolio consisting of 35-45 companies. The goal of the strategy is to outperform the Russell 2000 Index over the long term.

## PERFORMANCE



-10%

	2Q25	YTD	1 Year	Since Inception*
Argent (Net)	1.66%	-5.84%	2.22%	9.73%
Russell 2000	8.50%	-1.79%	7.68%	7.24%

\*Annualized | \*\*Since Inception, 11/30/2022 Annualized

The GIPS Report including additional disclosures is located at the end of this document.

Past performance is no guarantee of future results.

## CHARACTERISTICS

	Argent Focused Small Cap	Russell 2000
Number of Holdings	42	1,989
Weighted Avg Market Cap	\$5,467 MM	\$3,408 MM
Forecasted P/E	16.8x	15.0x
Price to Free Cash Flow Ratio	15.9x	45.6x
Price to Sales Ratio	1.5x	1.1x
Estimated Sales Growth (NTM)	5.8%	7.5%
Estimated EPS Growth (NTM)	9.9%	9.2%
Turnover (LTM)	11.4%	--

## Statistical Summary (Since Inception as of 11/30/22)

	Argent Focused Small Cap	Russell 2000
Beta	0.84	1.00
R-Squared	0.89	1.00
Standard Deviation	19.20%	21.60%
Up Capture	81.6%	--
Down Capture	77.7%	--

## TOP TEN HOLDINGS

	Argent Focused Small Cap Weight (%)
Victory Capital Holdings, Inc.	4.1
OneMain Holdings, Inc.	4.0
Colliers International Group Inc.	4.0
Houlihan Lokey, Inc.	4.0
Hamilton Lane Incorporated	3.6
Medpace Holdings, Inc.	3.6
FirstService Corporation	3.6
Addus Homecare Corp	3.5
RBC Bearings Incorporated	3.5
ePlus, Inc.	3.4

## SECTOR ALLOCATION

	Argent Focused Small Cap Weight (%)	Russell 2000 Weight (%)
Communication Services	1.49	2.64
Consumer Discretionary	11.61	10.09
Consumer Staples	1.68	2.27
Energy	2.69	4.78
Financials	22.35	19.31
Health Care	12.81	15.94
Industrials	20.42	17.10
Information Technology	13.56	14.69
Materials	3.20	3.82
Real Estate	7.53	6.15
Utilities	1.85	3.22
Cash	0.81	--

## ARGENT FOCUSED SMALL CAP COMPOSITE DISCLOSURES – NOVEMBER 30, 2022 THROUGH JUNE 30, 2025

For the period ending December 31,	Composite Return (%) Gross-of-Fees	Composite Return (%) Net-of-Fees	Russell 2000 Return (%)	Composite 3-Yr St. Dev (%)	Russell 2000 3-Yr St. Dev (%)	Number of Composite Accounts	Composite Assets (\$ millions)	Firm Assets (\$ millions)	Internal Dispersion (%)
2024	14.69	13.91	11.54	NA	NA	112.00	44.00	3710	0.40
2023	25.16	24.96	16.93	NA	NA	38.00	13.00	3269	0.26
2022 (11-30-22 to 12-31-22)	-4.63	-4.66	-6.49	NA	NA	4.00	1.00	2828	0.02
Information for period(s) June 30, 2025									
2nd Quarter 2025	1.75	1.66	8.50	NA	NA	121	56	3,715	
Rolling 1 – Year	2.83	2.22	7.68						
Since Inception Annualized	10.44	9.73	7.24						

### Disclosures:

- Argent Capital Management, LLC ("Argent") is a registered investment adviser with United States Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940. As of October 2022, Argent was redefined to exclude the wrap division. Argent claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Argent has been independently verified for the periods January 1, 2003 through December 31, 2023. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Argent Focused Small Cap Composite has had a performance examination for the period November 30, 2022 to December 31, 2023. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- This composite represents investment performance for portfolios invested in equities within the Russell 2000® index for which Argent has sole investment discretion. Portfolios will include approximately 35 – 45 small cap equity holdings, with zero fixed investments and cash targeted to be less than 10% of total portfolio value. The composite inception and creation date is November 2022. A list of composite descriptions and broad distribution pooled funds are available upon request.
- The benchmark is the Russell 2000® Index which measures the performance of the small-cap segment of the U.S. equity universe. It includes approximately 2,000 of the smallest securities based on a combination of their market cap and current index. Russell Investment Group is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information and unauthorized use, disclosure, copying, dissemination, or redistribution is strictly prohibited. This is a presentation of Argent. Russell Investment Group is not responsible for the formatting or configuration of this material or for any inaccuracy in Argent's presentation thereof.
- Valuations are computed and performance reported in U.S. currency. Performance results are total return, (i.e. include the reinvestment of all income, including but not limited to dividends received). Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is no guarantee of future results. There is no guarantee that strategies, systems, indicators, or signals will result in profits or that they will not result in a full loss or losses. All investors are advised to fully understand all risks associated with any kind of investing they choose to do.
- Gross-of-fee returns are presented before deduction of management and certain custodial fees, but after all trading expenses, except where commissions have been waived or for accounts with asset-based-pricing fees. Effective April 1, 2025, net-of-fee performance is calculated by reducing gross performance by actual management fees incurred. Prior to April 1, 2025, net-of-fee performance was calculated by applying a model fee of 0.175% on a quarterly basis (0.70% annually), consistent with the then-standard fee schedule for this strategy. The composite included portfolios where commissions were waived representing approx. 100% (2022), 94% (2023), and 75% (2024) of composite assets.
- Standard annual advisory fees are calculated as a percentage of assets under management according to the following schedule: 1% on the first \$1M, .80% on the next \$2M, .65% on the balance thereafter, although fees may be negotiated or waived in certain circumstances. Non-fee-paying accounts are reduced by a model fee derived by applying this standard fee schedule in effect for the respective period. Performance-based-fee accounts include a blended Hurdle Rate of 10%, Carried Interest of 10.0%, with an annual Fee Cap of 0.70%. Additional performance fee schedule information is located in our Form ADV Disclosure Brochure. Effective April 1, 2025, performance-based-fee arrangements are no longer offered to new clients.
- Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for an entire year, net of fees. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The external deviation is based on the 36-month gross-of-fees returns of the composite and the benchmark. The standard deviation is not presented since the composite inception date of November 30, 2022 does not provide historical data to calculate a 3-year formula.