

# Large Cap Growth Quarterly Commentary

## 2020: Third Quarter

Argent

### Performance Summary

For the third quarter of 2020, the Argent Large Cap Growth strategy underperformed its benchmark, returning 10.91% net of fees, compared to a return of 13.22% for the Russell 1000 Growth® Index.

#### Performance Summary as of September 30, 2020

	%	3Q20	YTD	1 Year	3 Year*	5 Year*	10 Year*	15 Year*	20 Year*	Since Inception*
Argent Large	Gross	11.01	4.99	16.60	10.98	12.88	13.92	9.82	7.58	9.22
Cap Growth	Net	10.91	4.70	16.17	10.54	12.41	13.41	9.27	6.99	8.63
Russell 1000		13.22	24.33	37.53	21.67	20.10	17.25	11.95	6.40	8.28
Growth										

\* Annualized

For comparison purposes, the strategy is measured against the Russell 1000 Growth® Index. Past performance is no guarantee of future results. Data is as of 09/30/20 and is supplied as supplemental information to the composite disclosures presented later in this document. Russell Investment Group is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information and unauthorized use, disclosure, copying, dissemination or redistribution is strictly prohibited. This is a presentation of Argent. Russell Investment Group is not responsible for the formatting or configuration of this material or for any inaccuracy in Argent's presentation thereof.

In the third quarter the Argent Large Cap Growth strategy underperformed the Russell 1000 Growth Index. Both stock selection and allocation detracted from performance, with the preponderance of underperformance driven by allocation. On a sector basis, Consumer Discretionary was the largest contributor for the quarter. Detracting sectors included Financials, Consumer Staples and Information Technology.

Stock selection drove outperformance in the Consumer Discretionary sector, while allocation, where the Argent Large Cap Growth strategy has an underweight, was a detractor. Leading performance on a stock basis was D.R. Horton, Inc. Low interest rates, combined with considerable stimulus from the government have increased home affordability, especially for first-time home buyers, the target market for the company. Target Corporation also contributed to performance. Target continues to narrow the gap between bricks and mortar retail and online. The company posted an eye-popping 24% increase in same-store-sales for the quarter. These results were buoyed by a nearly 200% increase in the company's e-commerce business. A key part of Target's success has been its ability to offer same-day options (pick up in store/drive up/Shipt) to consumers. These distribution channels exhibited a 300% increase during the quarter. The results validated Target's omnichannel approach and reinforced the company's status as a leader in retail.

Both allocation and stock selection detracted from performance in the Financials sector, where the Argent Large Cap Growth strategy has an overweight relative to the index. The strategy's bank holdings – JPMorgan Chase & Co. and Truist Financial Corporation – underperformed in the quarter. Banks as an industry have been hard hit by the market this year as loan growth has slowed and net interest margins have compressed. Better economic data should translate to better results for both companies. In the meantime, relative valuations for both banks are below their five year averages.

Stock selection drove underperformance in the Consumer Staples sector. Post Holdings, Inc. was the primary contributor to the underperformance. Although Post's cereal business is doing well, 30% of the company's revenues are derived from food service. With many restaurants closed, Post's food service segment has been impacted. Post has a track record of realizing value with its different businesses. We believe that value add will continue over time.

Both stock selection and allocation detracted from performance for the Information Technology sector. The Argent Large Cap Growth strategy holds a 15% underweight in the sector relative to the Russell 1000 Growth. Although many of the leading stocks in the sector have positive fundamentals, valuation remains a stumbling block. On a stock basis, Mastercard Incorporated, a long-held position for the Argent Large Cap Growth strategy, contributed to performance in the quarter. Plastic and electronic payment continues to take share across the world, driving revenue growth for Mastercard. Detractors included Apple Inc. Apple Inc. represents 11% of the benchmark. The strategy's guideline for maximum position size is an 8% weight. Fiserv, Inc. detracted from performance. Fiserv's ties to banking are an overhang for the stock as the banking industry continues to underperform. Finally, Applied Materials, Inc. detracted from performance. Slowing economic trends, coupled with concern about the trade relationship between the U.S. and China have put pressure on semiconductor equipment stocks.

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### Quarterly Attribution Analysis, September 30, 2020 Argent Large Cap Growth Strategy vs. Russell 1000 Growth® Index\*

	Argent Large Cap Growth			Russell 1000 Growth			Variation			Attribution Analysis		
	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect	Selection + Interaction	Total Effect
Comm. Services	14.88	9.55	1.58	11.43	10.14	1.15	3.45	-0.59	0.43	-0.04	-0.10	-0.15
Cons. Discretionary	12.95	29.08	3.41	16.29	20.90	3.25	-3.35	8.18	0.16	-0.21	0.68	0.47
Consumer Staples	4.37	-2.90	-0.14	4.77	12.22	0.58	-0.40	-15.11	-0.71	0.02	-0.61	-0.59
Energy	--	--	--	0.00	3.37	0.00	-0.00	-3.37	-0.00	0.01	--	0.01
Financials	7.01	0.86	0.02	2.02	6.37	0.14	4.99	-5.51	-0.12	-0.28	-0.39	-0.67
Health Care	17.97	5.50	1.09	13.96	5.19	0.82	4.02	0.31	0.28	-0.31	0.09	-0.23
Industrials	8.75	14.44	1.28	4.48	13.48	0.59	4.28	0.97	0.69	-0.01	0.11	0.10
Technology	29.03	13.37	3.69	44.15	15.01	6.54	-15.11	-1.64	-2.85	-0.29	-0.43	-0.73
Materials	--	--	--	0.88	16.00	0.14	-0.88	-16.00	-0.14	-0.01	--	-0.01
Real Estate	3.44	0.24	0.01	1.91	1.04	0.03	1.53	-0.80	-0.01	-0.19	-0.03	-0.21
Utilities	--	--	--	0.11	-3.53	-0.00	-0.11	3.53	0.00	0.03	--	0.03
Cash	1.59	0.03	0.00	--	--	--	1.59	0.03	0.00	-0.30	--	-0.30
Total	100.00	10.96	10.96	100.00	13.23	13.23	--	-2.27	-2.27	-1.58	-0.69	-2.27

\* This is based on the holding history of a representative portfolio of the Argent Large Cap Growth Equity Strategy. The information provided in this report should not be considered a recommendation to purchase or sell any particular security. You should not assume that investments in any securities within these sectors were or will be profitable. A list of stocks recommended by Argent in the past year is available upon request. Past performance is no guarantee of future results.

## Market Commentary

The third quarter continued the recovery that began in early April. Stimulus dollars from the Fed flowed into the U.S. economy, replicated by other monetary authorities across the globe. This stimulus boosted investor sentiment. In addition, expectations are that government, i.e. fiscal, spending will remain strong. The narrowness of the market also continued throughout the third quarter, as stocks like Apple, Amazon and Microsoft have close to or above double-digit weights in the benchmark.

## Top Contributors

**D.R. Horton, Inc.** is a home builder headquartered in Arlington, Texas. The company is one of the largest homebuilders in the United States. The company operates three separately branded divisions: Express Homes for entry-level buyers, Emerald Homes for the luxury buyer and Freedom Homes which caters to adults and builds communities for those aged 55 and over. Robust stimulus both from the Federal Reserve and Federal government has driven down interest rates, making homeownership more attractive. In addition, the stimulus programs have put money into the pockets of Americans making the starter home, which is D.R. Horton's focus, more affordable.

**Microsoft Corporation** develops, licenses and supports a range of software products, services and gaming platforms for computing devices worldwide. The bulk of the attribution from Microsoft in the quarter came from no exposure to the name. The Argent Large Cap Growth team waited until the company's valuation fell to a level that its risk/reward was compelling in order to purchase the stock. Going forward, we expect Microsoft to remain a dominant player in business software. Microsoft's Azure (cloud computing service) grew 50% last quarter, with expectations of mid 30% growth in the future. In addition, its Teams product is taking share in virtual meeting software for businesses.

**Target Corporation** is the second-largest general merchandise retailer in the United States, selling products through its physical stores as well as its digital channels. Based in Minneapolis, Minnesota, the company was founded in 1902 as Goodfellow Dry Goods. Target continues to narrow the gap between bricks and mortar retail and online. The company posted an eye-popping 24% increase in same-store-sales for the quarter. These results were buoyed by a nearly 200% increase in the

company's e-commerce business. A key part of Target's success has been its ability to offer same-day options (pick up in store/drive up/Shipt) to consumers. These distribution channels exhibited a 300% increase during the quarter. The results validated Target's omnichannel approach and reinforced the company's status as a leader in retail.

**Danaher Corporation**, headquartered in Washington, D.C., designs, manufactures and markets healthcare equipment. Its product line includes Life Sciences and Diagnostics tools and products. Danaher is benefitting from the increase in healthcare testing around COVID-19.

**Kansas City Southern** is headquartered in Kansas City, Missouri. Kansas City Southern is a transportation holding company with railroad investments in the United States, Mexico and Panama. The company's rail network includes about 6,700 route miles (10,783 km) in the U.S. and Mexico. The stock rose in the quarter on takeout rumors. Kansas City Southern is a north-south rail, with material exposure to Mexico and as such, the company should be a primary beneficiary of the USMCA trade agreement. In addition, Kansas City Southern is embracing PSR (Precision Scheduled Railroading) which will cut costs and drive revenue.

### Top Detractors

**Incyte Corporation** is a biopharmaceutical firm specializing in oncology drugs. Incyte went public in 1993 and is based in Delaware. For the quarter biotech companies were weak in general.

**Crown Castle International Corp.** operates as a real estate investment trust. Crown Castle owns, operates and leases cell towers and other infrastructure for wireless communications. The company was founded in 1994 and is headquartered in Houston, TX. Crown Castle was weak in the quarter, with some concern on the part of investors over the possible delay of the 5G rollout in United States. Although there may be a slowdown in the rollout given the impact of COVID-19, when the spend comes, Crown Castle with its cellular towers and antennas, will benefit.

**Apple Inc.** designs, manufactures and markets mobile communication and media devices, personal computers and portable digital music players and related products. Apple represents 11% of the Russell 1000 Growth benchmark. The Argent Large Cap Growth strategy's guideline for maximum position size is an 8% weight.

**Centene Corporation** is a major health insurance company, based in St. Louis, Missouri. Centene's main business lines are government health care plans including Medicare, Medicaid, The Health Insurance Marketplace System and Tricare. Centene fell during the quarter as the potential for political issues increased. The repeal of the Affordable Care Act would be a negative for the company, but likely would be replaced by an alternative health care program that should be positive for Centene.

**Post Holdings, Inc.** is a consumer packaged goods company that operates in the United States and internationally. The company was founded in 1897 and is based in St. Louis, Missouri. The company has many recognizable brands such as Grape-Nuts, Weetabix, Bob Evans Farms and Raisin Bran. We think highly of Post's management team and its ability to drive value creation for shareholders. The management team has successfully executed a number of acquisitions, divestitures and joint ventures which have boosted returns to the company. With food service representing ~30% of Post's sales, investors worried that the shutdown in restaurants and other venues due to COVID-19 would impact Post more than other food manufacturers. While Post's food service segment has been negatively affected by COVID-19, we believe the company's creativity and focus on driving returns make Post a core holding for our long-term investment approach.

### Buys

**GoDaddy Inc.** designs and develops cloud-based technology products. The company provides domain name registration, website hosting as well as a broad range of marketing tools and services. COVID-19 is accelerating the use of e-commerce as a means for consumers to interact with small to medium-sized businesses, GoDaddy's target market. In September 2019, the company appointed Aman Bhutani as CEO. The former Expedia president has a strong track record of delivering solid growth.

Bhutani is focused on growing e-commerce related products and services for GoDaddy. Additionally, GoDaddy is trading at an attractive valuation relative to other online service providers.

**LPL Financial Holdings, Inc.** was founded in 1968 and is considered the largest independent broker-dealer in the United States. The company offers a platform of proprietary technology, brokerage and investment advisory services to independent financial professionals and financial institutions.

LPL made investments in its technology and product offerings which have resulted in strong organic growth. Additionally, LPL's growth outlook remains strong as higher technology and regulatory expenses for smaller financial professionals and institutions enhance the trend of outsourcing back-office capabilities. These changes coupled with an attractive valuation make LPL Financial a good fit for Argent's Change-Based<sup>SM</sup> investment approach.

**Microsoft Corporation** was founded in 1975 and headquartered in Redmond, Washington. Microsoft develops, licenses and supports a range of software products, services and gaming platforms for computing devices worldwide. Microsoft is well-positioned to continue growing as customers shift their computing from on-site servers to Microsoft's public cloud.

**Monster Beverage Corporation** is a beverage company that manufactures energy drinks including Monster Energy, Relentless and Burn. In addition to a stable and attractive growth business in the United States, Monster is benefitting from successful expansion into international markets that remains in its early stages. A key to Monster's success over the years has been the company's ability to develop new products and enter new markets. Argent expects international expansion and the company's robust pipeline to drive the next chapter of accelerating growth.

### Sells

**V.F. Corporation** designs, produces, procures, markets and distributes branded lifestyle apparel, footwear and related products worldwide. The company has more than 30 brands, including The North Face, Vans, Red Kap, Williamson Dickie and Timberland. The company was founded in 1899 and is based in Greensboro, North Carolina. Although V.F. Corporation continues to make acquisitions and generate strong cash flow providing attractive income for dividend investors, we have uncovered higher growth opportunities for the Argent Large Cap Growth strategy.

Argent Large Cap Growth Strategy Top Contributors and Detractors for Quarter Ending September 30, 2020\*

Top Contributors	Avg. Weight	Total Effect	Top Detractors	Avg. Weight	Total Effect
D.R. Horton, Inc.	4.80	0.92	Incyte Corporation	1.42	-0.38
Microsoft Corporation	0.54	0.88	Crown Castle International	3.44	-0.42
Target Corporation	5.31	0.81	Apple Inc.	6.66	-0.56
Danaher Corporation	5.34	0.40	Centene Corporation	2.75	-0.61
Kansas City Southern	2.21	0.20	Post Holdings, Inc.	3.91	-0.62

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### Portfolio Positioning

The drumbeat of Growth over Value continued in the third quarter, with the Russell 1000 Growth outperforming the Russell 1000 Value® by over 750 basis points. In addition to the skew in growth, there continues to be a skew in performance amongst a select few stocks. The following shows the concentration of the top five stocks in both the Russell 1000 Growth and the S&P 500® indices. As can be seen, we have breached Internet Bubble levels in terms of concentration for the Russell 1000 Growth and are moving in that direction for the S&P 500. The contrast in concentration is all the more telling when compared with the Russell 1000 Value, where its striking feature is its lack of concentration.

### Concentration at Record Highs



The Argent Large Cap Growth strategy continues its long-held tilt toward growth cyclicals. The addition of LPL Financial is indicative of this tilt, as the company is tied to increased wealth generation from mainstream investors. With better economic data, whether through aggressive stimulus on the part of monetary and fiscal authorities, or normalization coming out of the COVID-19 event-driven recession, the Argent Large Cap Growth team believes that economically sensitive growth stocks stand to be primary beneficiaries of that improvement going forward. In addition, many of these companies are trading at valuations that are depressed relative to the market. The potential for positive operating leverage for the growth cyclicals the Large Cap Growth strategy holds stands in contrast to many of the companies that have driven the market to date. The valuation of the growth cyclicals in general is lower than the market as a whole, affording the portfolio downside protection should the recovery be more drawn out.

With regard to the upcoming election, we believe a Democratic sweep would likely bring a large stimulus package, boosting the economy and cyclical stocks. A likely negative would be increased taxes and further regulatory pressure, with a particular emphasis on green technology at the expense of hydrocarbons. A Trump victory would lessen the odds for a large stimulus, but would suggest continued relaxation of regulations and low taxes. A potential negative from a Trump victory would be pressure to change or eliminate the Affordable Care Act. In that event, we will watch our health care exposure closely. While there are unknowns coming out of the ultimate election results, we believe that economic stimulus will be a top of mind consideration for either administration and will be positive for the portfolio tilt.

Sincerely,

Argent Large Cap Team



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For the period ending December 31,	Gross-of-Fees (%)	Net-of-Fees (%)	Russell 1000 Growth Return (%)	S&P 500 Return (%)	Composite 3-Yr St. Dev (%)	Russell 1000 Growth 3-Yr St Dev (%)	S&P 500 3-Yr St Dev (%)	Number of Composite Accounts	Composite Assets (\$ millions)	Principal Business Assets (\$ millions)	Internal Dispersion (%)
2019	35.97	35.44	36.39	31.49	13.5	13.07	11.93	586	1,912	3,019	1.3
2018	-7.76	-8.15	-151	-4.38	12.67	12.12	10.8	617	1,624	2,542	0.5
2017	22.93	22.4	30.21	21.83	11.37	10.54	9.92	618	1,860	2,898	0.5
2016	6.99	6.51	7.08	11.96	12.52	11.15	10.59	621	1,665	2,604	0.5
2015	5.8	5.33	5.67	1.38	11.87	10.7	10.48	594	1,527	2,357	0.5
2014	13.13	12.6	13.05	13.69	12.02	9.59	8.98	546	1,414	2,817	0.7
2013	32.07	31.45	33.48	32.39	14.75	12.18	11.94	515	1,261	2,478	0.6
2012	21.33	20.71	15.26	16	18.9	15.66	15.09	475	911	1,782	0.6
2011	-0.33	-0.84	2.64	2.11	20.21	17.76	18.7	442	743	1,247	0.5
2010	15.94	15.26	16.71	15.06	23.55	22.11	21.85	428	756	1,145	0.6
Three Year*	15.52	15.05	20.49	15.27							
Five Year*	11.78	11.3	14.63	11.7							
Ten Year*	13.84	13.31	15.22	13.56							
Fifteen Year*	9.9	9.33	10.5	9							
Twenty Year*	7.4	6.8	5.18	6.06							

### Information for period(s) ending September 30, 2020

3rd Quarter 2020	11.01	10.91	13.22	8.93	19.25	18.78	17.49	580	1,735	2,663	
1 Year*	16.6	16.17	37.53	15.15							
3 Year*	10.98	10.54	21.67	12.28							
5 Year*	12.88	12.41	20.1	14.15							
10 Year*	13.92	13.41	17.25	13.74							
15 Year*	9.82	9.27	11.95	9.19							
20 Year*	7.58	6.99	6.4	6.42							
Since Inception	9.22	8.63	8.28	7.61							

\*Annualized

1. Argent Capital Management, LLC ("Argent") is an independent investment management firm comprised of two distinct business entities: the Non-Wrap Fee/SMA Business of Argent Capital Management, LLC ("Principal Business"), which does not include wrap fee/SMA clients; and the Wrap Fee/SMA Business of Argent Capital Management, LLC ("Wrap Business"), which includes only wrap fee/SMA clients. The Principal Business claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. The Principal Business has been independently verified for the period January 1, 2003 through December 31, 2019. Verification assesses whether (i) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (ii) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Argent Large Cap Growth Equity Composite has been examined for the periods January 1, 2003 through December 31, 2019. The verification and performance examination reports are available upon request.

2. This composite represents investment performance for portfolios in U.S. equities with strong earnings and growth characteristics and large capitalization, for which Argent has sole investment discretion. Portfolios typically include 30-40 equity holdings; with fixed investments initially less than 5% of total portfolio value, never exceeding 10% and cash targeted to be less than 10% of total portfolio value. This composite was created in October 1998. Composite construction was changed as of July 1, 2010 to include new accounts beginning the first month under management versus after one calendar quarter under management. A complete list and description of composites is available upon request.

3. The benchmark is the Russell 1000 Growth Index which measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values. Performance results prior to September 30, 2006 were measured against the S&P 500 Index. The benchmark was changed to be more representative of our composite strategy. We will continue to present S&P 500 Index performance as additional information. Russell Investment Group is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information and unauthorized use, disclosure, copying, dissemination or redistribution is strictly prohibited. This is a presentation of Argent. Russell Investment Group is not responsible for the formatting or configuration of this material or for any inaccuracy in Argent's presentation thereof.

4. Valuations are computed and performance reported in U.S. currency. Performance results are total return, (i.e. include the reinvestment of all income). Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Past performance is no guarantee of future results.

5. Gross performance is presented before management and certain custodial fees, but after all trading expenses except where commissions have been waived or for bundled fee accounts. Net of fee performance is calculated by reducing gross performance by actual management fees incurred and bundled fees for applicable portfolios. The composite includes bundled fee portfolios that pay a fee based on a percentage of assets under management. Bundled fees may include trading costs, portfolio monitoring, consulting services, and custodial services. The composite includes bundled fee accounts which represented less than 1% of composite assets during the periods of 2011 - 2019. During 2019, the composite included portfolios where commissions waived representing less than 32% of composite assets.

6. Argent's annual advisory fees are calculated as a percentage of assets under management according to the following schedule: 0.75% on the first \$10M, 0.55% on the next \$15M, 0.50% on the balance thereafter, although fees may be negotiated or waived in certain circumstances. The composite includes non-fee paying accounts which represented less than 1% of composite assets during the periods of 2010 - 2019.

7. Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for an entire year, net of fees.

8. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period.