

# ARGENT LARGE CAP GROWTH

SEPARATE ACCOUNT

Argent

March 31, 2022 | 1Q 2022

## INVESTING IN CHANGE

Since 1998, Argent Capital Management has been helping institutional investors, investment advisors and high net worth individuals meet their investment goals. We are a boutique investment management firm specializing in U.S. equities. Our focus is on seeking opportunities where change is driving the potential for superior investment results over the long-term.

Firm AUM: \$3.3B

Argent Large Cap Growth AUM: \$2.2B

Argent Large Cap Growth Inception: 10/01/1998

## INVESTMENT OBJECTIVE AND STRATEGY

Argent Capital employs a disciplined, bottom-up process, utilizing a Change Based<sup>SM</sup> investing approach. We believe that companies undergoing change, driven either by internal or external factors, frequently result in underappreciated growth. By investing in companies undergoing positive change with attractive valuations, we seek to outperform our benchmark over the long term. Argent's Large Cap Growth strategy results in a high conviction, high active share portfolio consisting of 30-35 stocks.

## PERFORMANCE

	1Q22	1 Yr.	3 Yr.*	5 Yr.*	10 Yr.*	15 Yr.*	20 Yr.*	S.I.**
Argent Capital - Net	-6.54%	8.90%	18.73%	14.89%	13.98%	10.21%	9.40%	9.50%
S&P 500	-4.60%	15.65%	18.92%	15.99%	14.64%	10.26%	9.25%	8.58%
Russell 1000 Growth	-9.04%	14.98%	23.60%	20.88%	17.04%	12.92%	10.48%	8.92%

\*Annualized

\*\*Since Inception, 10/01/1998, Annualized

## Statistics

	Argent Large Cap Growth	Russell 1000 Growth
Up Capture (Since Inception)	97.61%	100.00%
Down Capture (Since Inception)	89.34%	100.00%
<b>Statistical Summary (Since Inception)</b>		
Beta	0.86	1.00
R-Squared	0.86	1.00
Standard Deviation	18.44%	19.79%

## CHARACTERISTICS

	Argent Large Cap Growth	Russell 1000 Growth	S&P 500
Number of Holdings	30	499	506
Median Market Cap (MM)	\$77,517	\$16,862	\$31,860
Weighted Avg Market Cap (MM)	\$723,237	\$988,996	\$646,983
Forecasted P/E	18.9x	26.1x	19.5x
Price to Book Ratio	7.3x	14.5x	7.2x
Price to Sales Ratio	5.3x	8.0x	5.1x
Estimated Sales Growth (NTM)	10.2%	14.4%	8.6%
Estimated EPS Growth (NTM)	8.2%	9.9%	8.2%

## INVESTMENT TEAM

### Portfolio Managers

**Kenneth H. Crawford** Portfolio Manager  
31 Years Experience

**Scott A. Harrison, CFA** Portfolio Manager  
25 Years Experience

### Investment Analysts

**Kirk McDonald, CFA** Senior Research Analyst, Quantitative  
20 Years Experience

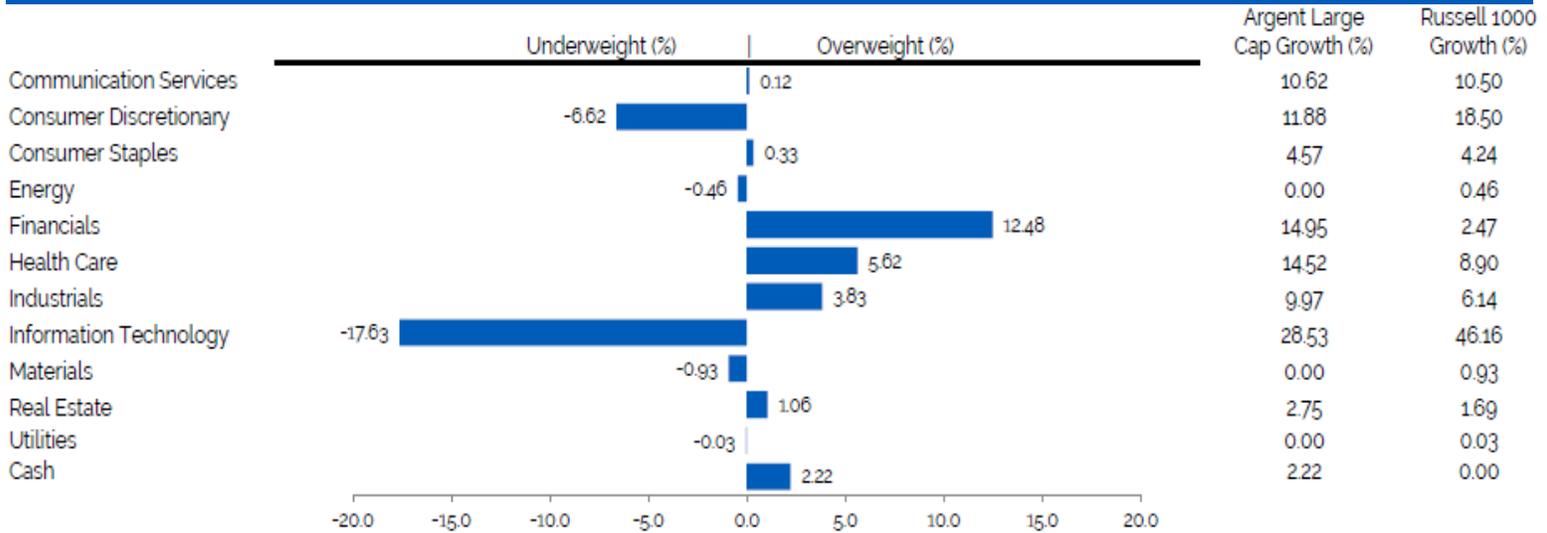
**Jed Ellerbroek, Jr., CFA** Senior Research Analyst  
17 Years Experience

**Parker Moses, CFA** Research Analyst  
1 Years Experience

## TOP TEN HOLDINGS

	Weight (%)
Alphabet Inc. (Class A & C)	8.4
Apple Inc.	7.7
Microsoft Corporation	6.0
Danaher Corporation	5.6
Target Corporation	5.0
LPL Financial Holdings, Inc.	4.8
Amazon.com, Inc.	4.8
Mastercard Incorporated	4.5
United Rentals, Inc.	3.7
UnitedHealth Group, Inc.	3.4

## SECTOR ALLOCATION



## ARGENT LARGE CAP GROWTH EQUITY COMPOSITE DISCLOSURES - OCTOBER 1, 1998 THROUGH MARCH 31, 2022

For the period ending December 31.	Gross-of-Fees (%)	Net-of-Fees (%)	Russell 1000 Growth Return (%)	S&P 500 Return (%)	Composite 3-Yr St. Dev (%)	Russell 1000 Growth 3-Yr St Dev (%)	S&P 500 3-Yr St Dev (%)	Number of Composite Accounts	Composite Assets (\$ millions)	Principal Business Assets (\$ millions)	Internal Dispersion (%)
2021	29.16	28.7	27.6	28.71	18.6	18.17	17.17	588	2,231	3,517	0.6
2020	19.39	18.94	38.49	18.4	20.42	19.64	18.53	575	1,860	2,874	0.6
2019	35.97	35.44	36.39	31.49	13.5	13.07	11.93	586	1,912	3,019	1.3
2018	-7.76	-8.15	-1.51	-4.38	12.67	12.12	10.8	617	1,624	2,542	0.5
2017	22.93	22.4	30.21	21.83	11.37	10.54	9.92	618	1,860	2,898	0.5
2016	6.99	6.51	7.08	11.96	12.52	11.15	10.59	621	1,665	2,604	0.5
2015	5.8	5.33	5.67	1.38	11.87	10.7	10.48	594	1,527	2,357	0.5
2014	13.13	12.6	13.05	13.69	12.02	9.59	8.98	546	1,414	2,817	0.7
2013	32.07	31.45	33.48	32.39	14.75	12.18	11.94	515	1,261	2,478	0.6
2012	21.33	20.71	15.26	16	18.9	15.66	15.09	475	911	1,782	0.6
Three Year*	27.99	27.51	34.08	26.07							
Five Year*	18.91	18.44	25.32	18.47							
Ten Year*	17.17	16.67	19.79	16.55							
Fifteen Year*	11.2	10.66	13.72	10.66							
Twenty Year*	10.21	9.64	10.86	9.53							
<b>Information for period(s) ending March 31, 2022</b>											
1st Quarter 2022	-6.46	-6.54	-9.04	-4.6	18.74	19.2	17.51	591	2,055	3,274	
Rolling 1 - Year	9.29	8.9	14.98	15.65							
Rolling 3 - Year	19.17	18.73	23.6	18.92							
Rolling 5 - Year	15.34	14.89	20.88	15.99							
Rolling 10 - Year	14.47	13.98	17.04	14.64							
Rolling 15 - Year	10.75	10.21	12.92	10.26							
Rolling 20 - Year	9.98	9.4	10.48	9.25							
Since Inception	10.08	9.5	8.92	8.58							

### Disclosures:

1. Argent Capital Management, LLC ("Argent") is an independent investment management firm comprised of two distinct business entities: the Non-Wrap Fee/SMA Business of Argent Capital Management, LLC ("Principal Business"), which does not include wrap fee/SMA clients; and the Wrap Fee/SMA Business of Argent Capital Management, LLC ("Wrap Business"), which includes only wrap fee/SMA clients. The Principal Business claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. The Principal Business has been independently verified for the periods January 1, 2003 through December 31, 2020. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Argent Large Cap Growth Equity Composite has had a performance examination for the periods January 1, 2003 through December 31, 2020. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

2. This composite represents investment performance for portfolios in U.S. equities with strong earnings and growth characteristics and large capitalization, for which Argent has sole investment discretion. Portfolios typically include 30-40 equity holdings; with fixed investments initially less than 5% of total portfolio value, never exceeding 10% and cash targeted to be less than 10% of total portfolio value. This composite inception date is October 1998 and was created in January 2003. A complete list and description of composites is available upon request.

3. The composite is compared to the Russell 1000 Growth® Index and the S&P 500® Index, two benchmarks that may be generally relevant to the Large Cap Growth strategy's large cap growth investment style. The Russell 1000 Growth Index which measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values. The S&P 500® Index measures the performance of 500 large companies listed on stock exchanges in the United States. It is one of the most commonly followed equity indices.

4. Valuations are computed and performance reported in U.S. currency. Performance results are total return, (i.e. include the reinvestment of all income). Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is no guarantee of future results.

5. Gross performance is presented before management and certain custodial fees, but after all trading expenses except where commissions have been waived or for bundled fee accounts. Net of fee performance is calculated by reducing gross performance by actual management fees incurred and bundled fees for applicable portfolios. The composite includes bundled fee portfolios that pay a fee based on a percentage of assets under management. Bundled fees may include trading costs, portfolio monitoring, consulting services, and custodial services. The composite included bundled fee accounts which represented less than 1% of composite assets during the periods of 2011 - 2019. The composite included portfolios where commissions were waived representing approx. 32% (2019), 34% (2020), and 40% (2021) of composite assets.

6. Argent's annual advisory fees are calculated as a percentage of assets under management according to the following schedule: 0.75% on the first \$10M, 0.55% on the next \$15M, 0.50% on the balance thereafter, although fees may be negotiated or waived in certain circumstances. The composite includes non-fee paying accounts which represented less than 1% of composite assets during the periods of 2010 - 2021.

7. Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for an entire year, net of fees. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The external deviation is based on the 36 month gross-of-fees returns of the composite and the benchmark.