

**ARGENT CAPITAL MANAGEMENT LLC**  
**SENIOR EQUITY INVESTMENT ANALYST**

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**About Argent Capital**

A growing boutique investment firm with over \$3.5 billion in assets under management, Argent's mission is to provide superior investment management services to high-net worth and institutional investors by outperforming stated benchmarks while providing a level of personal service and communication that is unique in the investment management industry. We foster an open, challenging, and entrepreneurial environment where an individual's contributions to the team are impactful and valued.

**Overview of Position**

The Senior Equity Investment Analyst position requires visionary insight and a high degree of self-motivation. This person possesses leadership characteristics along with the self-confidence and ability to collaborate with others. The right individual is truly passionate about stock investing, believes in active management and is energized at the prospect of identifying companies that will outperform. This position will have generalist sector responsibilities supporting all investment strategies across market capitalization ranges.

An *integral* part of Argent's Investment Team, the Senior Investment Analyst researches prospective investment ideas for consideration across Argent's investment strategies. Based primarily on fundamental research techniques and applying Argent's selective investment process, the Analyst provides recommendations and analysis to the firm's Portfolio Managers. The ability to thoroughly research and decisively present a well-reasoned case, either pro or con, for a particular stock is critical to success.

**Personal Traits Needed for Success**

- Deeply passionate about stock investing and focused on generating sustained positive results, with a desire to join a motivated, entrepreneurial team in building an enduring and great company
- Visionary insight and ability to see things in unique ways, with no fear of holding different views and opinions from others
- Open-minded, willing to listen, comfortable with ambiguity, creative, intellectually curious, and highly ethical
- Understands and appreciates the responsibility of managing others' money which has been entrusted to our care for the financial well-being of those individuals or institutions
- Clear, concise, and accurate communication skills, both written and verbal

**Responsibilities**

- Independently perform primary research on companies and industries using a variety of analytical tools, including but not limited to analyzing financial statements, studying market and economic data, and participating in earnings calls or meetings with company management
- Upon gaining a deep understanding of a prospective or existing investment, develop and present ideas and rationale that will convince Portfolio Managers to act on the Analyst's recommendations to buy or sell specific stocks that, in the Analyst's considered judgment, will positively impact portfolio performance
- Provide constant feedback to the Portfolio Manager once a recommendation has been implemented, so that the Portfolio Manager has adequate information to make informed decisions on a portfolio position
- Work collaboratively to continually improve and refine Argent's investment philosophy and processes
- Assist in marketing efforts by participating in client meetings as a subject matter expert when needed

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**Qualifications**

- **Experience, Education and Professional Designations**
  - Minimum of 5 years' experience dedicated to small cap stock research
  - In addition, experience researching mid-cap and/or large capitalization stocks a plus
  - Minimum of a Bachelor's degree in Business, Finance, Accounting, Mathematics, or a related field
  - Holds the Chartered Financial Analyst (CFA) designation
- **Skills**
  - Proficiency in investment-related software, i.e., Bloomberg and FactSet
  - Proficiency with Microsoft Office, Word, and Excel (Macros and VBA proficiency desired)