ARGENT MID CAP

SEPARATE ACCOUNT



December 31, 2022 | 4Q 2022

INVESTING IN CHANGE

Since 1998, Argent Capital Management has been helping institutional investors, investment advisors and high net worth individuals meet their investment goals. We are a boutique investment management firm specializing in U.S. equities. Our focus is on seeking opportunities where change is driving the potential for superior investment results over the long-term.

Firm AUM: \$2.8B

18 Years Experience

27 Years Experience

Argent Mid Cap AUM: \$132M

Argent Mid Cap Inception: 03/31/2014

INVESTMENT TEAM

Mid Cap Portfolio Team

Kirk McDonald, CFA 21 Years Experience	Portfolio Manager
Bill Weeks PH.D. CFA	Senior Research

Analyst, Quantitative

Investment Committee

enneth H. Crawford Portfolio Manager		
Kenneth H. Crawford 32 Years Experience	Portfolio Manager	
Scott A. Harrison, CFA 26 Years Experience	Portfolio Manager	
Peter Roy, CFA 24 Years Experience	Portfolio Manager	
Jed Ellerbroek, Jr., CFA 18 Years Experience	Senior Research Analyst	
Brian Reynolds, CFA, CFP 16 Years Experience	Senior Research Analyst	
Steven K. Smith, CFA 9 Years Experience	Senior Research Analyst	
Parker Moses, CFA 2 Years Experience	Research Analyst	
Ward Brown	Chairman of Argent	



INVESTMENT OBJECTIVE AND STRATEGY

The Argent Mid Cap strategy was designed to give investors an opportunity to invest in stocks of the roughly 1,000 companies that are too large for a small cap strategy and not yet big enough for a large-cap portfolio. Argent applies its time-tested and disciplined investment process to identify companies that embrace Argent's Change-BasedSM investment approach.

Argent Capital's Mid Cap Strategy consists of 35-50 companies that demonstrate characteristics consistent with our Change-BasedSM investment approach. The goal of the Mid Cap strategy is to outperform the Russell MidCap® Index over the long term.

PERFORMANCE

	4Q22	1Year	3 Yr.*	5 Yr.*	S.I.**
Argent Capital - Net	9.60%	-22.97%	8.12%	8.41%	10.01%
Russell MidCap	9.18%	-17.32%	5.88%	7.10 %	8.41%

CHARACTERISTICS

	Argent	Russell
	Mid Cap	MidCap
Number of Holdings	43	818
Weighted Avg Market Cap (MM)	\$18,089	\$21,260
Forecasted P/E	13.0x	16.2X
Price to Book Ratio	4.2 X	3.2X
Price to Sales Ratio	2.2 X	3.0x
Estimated Sales Growth (NTM)	5.0%	5.5%
Estimated EPS Growth (NTM)	5.8%	7.2%
Statistical Summary (Since Inception as of 12/31/22)	Argent Mid Cap	Russell MidCap
Beta	1.05	1.00
R-Squared	0.92	1.00
Standard Deviation	18.80%	17.12%
Up Capture	112.53%	
Down Capture	103.94%	

^{&#}x27;Annualized: Based on a representative portfolio within the Argent Mid Cap Composite
"Since Inception, 03/31/2014, Annualized
Market returns during the most recent quarter were negatively impacted by rising inflation, uncertainty
surrounding the mid-term elections in the U.S., and global concerns about the escalation of the war in Ukraine.

TOP TEN HOLDINGS & SECTOR ALLOCATION

	Weight (%)	Real Estate Utilities Communication Materials Services
Cintas Corporation	5.1	Consumer
CDW Corporation	4.5	Consumer Discretionary Staples
Builders FirstSource, Inc.	3.9	Information Technology Energy
Fair Isaac Corporation	3.6	
NVR, Inc.	3.1	
Agilent Technologies, Inc.	3.1	Financials
United Rentals, Inc.	3.0	
HCA Healthcare, Inc.	2.7	
Fortinet, Inc.	2.7	Health Care
Medpace Holdings, Inc.	2.7	Industrials

For the period ending December 31,	Composite Return % Gross-of-Fees	Composite Return % Net-of-Fees	Russell Mid Cap Return (%)	Composite 3-Yr St. Dev (%)	Russell Mid Cap 3-Yr St. Dev (%)	Number of Composite Accounts	Composite Assets (\$ millions)	Firm Assets (\$ millions)	Internal Dispersion (%)
2022	-22.73	-22.97	-17.32	25.90	23.62	38	132	2,828	0.31
2021	35.98	35.64	22.58	21.55	20.55	68	162	3.517	0.31
2020	21.24	20.97	17.10	23.36	21.82	45	102	2,874	0.84
2019	34.33	34.02	30.54	14.40	12.89	31	57	3,019	0.61
2018	-11.37	-11.58	-9.06	13.40	11.98	25	41	2,542	0.40
2017	25.55	25.22	18.52	11.24	10.36	19	27	2,898	0.27
2016	13.12	12.85	13.80	N/A	N/A	17	20	2,604	0.70
2015	-0.79	-0.94	-2.44	N/A	N/A	11	14	2,357	0.00
2014 (3-31-14 to 12-31-14)	9.98	9.98	9.36	N/A	N/A	1	1	2,817	N/A
Three -Year Annualized	8.40	8.12	5.88						
Five -Year Annualized	8.69	8.41	7.10						
		li	nformation for peri	od(s) Decembei	r 31, 2022				
4th Quarter 2022	9.69	9.60	9.18	25.90	23.62	38	132	2,828	

Disclosures:

- 1. Argent Capital Management, LLC ("Argent") is a registered investment adviser with United States Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940. Argent claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Argent has been independently verified for the periods January 1, 2003 through December 31, 2021. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Argent Mid Cap Composite has had a performance examination for the periods March 31, 2014 through December 31, 2021. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- 2. This composite represents investment performance for portfolios in U.S. equities with strong earnings and mid-capitalization, for which Argent has sole investment discretion. Portfolios typically include 40-50 equity holdings and cash targeted to be less than 10% of total portfolio value. This composite inception date is March 2014 and was created in April 2016. A list of composite descriptions and broad distribution pooled funds are available upon request.
- 3. The benchmark is the Russell Mid Cap® Index which measures the performance of the mid-cap segment of the U.S. equity universe. It includes approximately 800 of the smallest securities in the Russell 1000 Index. Russell Investment Group is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information and unauthorized use, disclosure, copying, dissemination or redistribution is strictly prohibited. This is a presentation of Argent. Russell Investment Group is not responsible for the formatting or configuration of this material or for any inaccuracy in Argent's presentation thereof.
- 4. Valuations are computed and performance reported in U.S. currency. Performance results are total return, (i.e. include the reinvestment of all income, including but not limited to dividends received). Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is no guarantee of future results. There is no guarantee that strategies, systems, indicators, or signals will result in profits or that they will not result in a full loss or losses. All investors are advised to fully understand all risks associated with any kind of investing they choose to do.
- 5. Gross-of-fee returns are presented before management and certain custodial fees, but after all trading expenses except where commissions have been waived or for accounts with asset-based-pricing fees. Net of fee performance is calculated by reducing gross performance by actual management fees incurred and any asset-based-pricing fees for applicable portfolios as asset-based-pricing fees are considered a trading expense. The composite includes portfolios that pay a fee based on a percentage of assets under management. The composite included accounts with asset-based-pricing fees which represented approx. 4% (2016, 2017), 2% (2018), 1% (2019), and <1% (2020) of composite assets. The composite included portfolios where commissions were waived representing approx. 17% (2019), 18% (2020), 30% (2021), and 14% (2022) of composite assets.
- 6. Standard annual advisory fees are calculated as a percentage of assets under management according to the following schedule; 1% on the first \$1M, .80% on the next \$2M, .65% on the balance thereafter, although fees may be negotiated or waived in certain circumstances. Non-fee paying accounts represent 100% of the composite during 2014, 11.0% (2015), 8.9% (2016), 10.1% (2017), 5.8% (2018, 2019), 6% (2020) and 8% (2021).
- 7. Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for an entire year, net of fees. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The external deviation is based on the 36-month gross-of-fees returns of the composite and the benchmark.