# ARGENT LARGE CAP

#### **SEPARATE ACCOUNT**



## September 30, 2023 | 3Q 2023

#### BETTER AND ENDURING BUSINESSES

We believe the most powerful force in investing is compounding cash flows. Argent invests in high quality, attractively valued businesses that can thrive in an ever-changing world. We call these enduring businesses.

To us an enduring business...

- is growing cash flows,
- has a durable competitive advantage, and
- allocates capital wisely.

To capitalize on the power of compounding, we build concentrated, low turnover portfolios of these enduring businesses. Time horizon is our edge.

Firm AUM: \$3.1B

Argent Large Cap AUM: \$2.2B

Argent Large Cap Inception: 09/30/1998

## INVESTMENT OBJECTIVE AND STRATEGY

Our Large Cap strategy combines the art (deep fundamental research) and science (Argent Alpha Model) of investing to narrow our universe to high quality businesses. We perform in-depth analysis in search of durable competitive advantages in companies led by skilled, forward thinking management teams.

Argent's Large Cap process results in a concentrated, low turnover portfolio consisting of 30-35 companies. The goal of the strategy is to outperform the benchmark over the long term.

#### **PERFORMANCE**

	3Q23	1 Yr.	3 Yr.^	5 Yr.	10 Yr.	15 Yr.^	20 Yr.	S.I.^^
Argent Capital - Net	-2.29%	21.87%	10.58%	9.83%	11.74%	11.31%	9.91%	8.86%
S&P 500	-3.27%	21.62%	10.15%	9.92%	11.91%	11.28%	9.72%	7.92%
Russell 1000 Growth	-3.13%	27.72%	7.97%	12.42%	14.48%	13.67%	11.10%	8.25%

"Annualized | "Since Inception, 09/30/1998, Annualized. The GIPS Report including additional disclosures is located at the end of this document.

#### **INVESTMENT TEAM**

Large Cap Portfolio	Team

Kenneth H. Crawford 32 Years Experience	Portfolio Manager
Scott A. Harrison, CFA 27 Years Experience	Portfolio Manager

Jed Ellerbroek, Jr., CFA 18 Years Experience

Portfolio Manager

## One Argent - Intentional Collaboration

Kirk McDonald, CFA 21 Years Experience	Portfolio Manager
Peter Roy, CFA 25 Years Experience	Portfolio Manager
Brian Reynolds, CFA, CFP 17 Years Experience	Senior Research Analyst
<b>Steven K. Smith, CFA</b> 9 Years Experience	Senior Research Analyst
Bill Weeks, Ph.D., CFA 18 Years Experience	Senior Research Analyst, Quantitative
Parker Moses, CFA 3 Years Experience	Research Analyst
Ward Brown 28 Years Experience	Director of Portfolio Engagement

#### **STATISTICS**

	Argent Large Cap	Russell 1000 Growth
Up Capture (Since Inception)	96.53%	100.00%
Down Capture (Since Inception)	88.33%	100.00%
Statistical Summary (Since Inception)		
Beta	0.85	1.00
R-Squared	0.86	1.00
Standard Deviation	18.42%	20.07%

## **CHARACTERISTICS**

	Argent Large Cap	Russell 1000 Growth	S&P 500
Number of Holdings	30	446	501
Weighted Avg Market Cap (MM)	\$617,563	\$966,575	\$633,344
Forecasted P/E	<b>1</b> 9.9x	24.1X	17.9X
Estimated EPS Growth (NTM)	12.9%	12.9%	10.12%
P/E/Growth	1.6x	1.9X	1.8x
Return on Equity	26.0%	31.0%	24.0%
Estimated Sales Growth (NTM)	9.0%	10.6%	6.0%

## **TOP TEN HOLDINGS & SECTOR ALLOCATION**

	Argent Large Cap Weight (%)		Argent Large Cap Weight (%)	Russell 1000 Growth Weight (%)
Microsoft Corporation	7.7	Communication Services	5.23	11.65
Amazon.com, Inc.	7.3	Consumer Discretionary	11.66	15.95
Apple Inc.	5.8	Consumer Staples	6.69	4.29
Alphabet Inc. Class A	5.2	Energy	2.54	0.59
Mastercard Incorporated	5.0	Financials	12.75	6.55
Danaher Corporation	4.8	Health Care	14.61	11.32
United Rentals, Inc.	4.7	Industrials	15.58	5.96
CDW Corporation	4.2	Information Technology	28.01	42.09
Applied Materials, Inc.	4.0	Materials		0.68
UnitedHealth Group, Incorporated	3.4	Real Estate		0.88
1.	<b>.</b>	Utilities	1.38	0.05
		Cash	1.57	

## ARGENT LARGE CAP EQUITY COMPOSITE DISCLOSURES - OCTOBER 1,1998 THROUGH SEPTEMBER 30, 2023

For the period ending December 31,	Composite Return (%) Gross-of-Fees	Composite Return (%) Net-of-Fees	Russell 1000 Growth Return (%)	S&P 500 Return (%)	Composite 3-Yr St. Dev (%)	Russell 1000 Growth 3-Yr St. Dev (%)	S&P 500 3-Yr St. Dev (%)	Number of Composite Accounts	Composite Assets (\$ millions)	Firm Assets (\$ millions)	Internal Dispersion (%)
2022	-18.62	-18.91	-29.14	-18.11	21.75	23.47	20.87	584	1,729	2,828	0.40
2021	29.16	28.69	27.60	28.71	18.60	18.17	17.17	588	2,231	3,517	0.60
2020	19.39	18.94	38.49	18.40	20.42	19.64	18.53	575	1,860	2,874	0.60
2019	35.97	35.48	36.39	31.49	13.50	13.07	11.93	586	1,912	3,019	1.30
2018	-7.76	-8.15	-1.51	-4.38	12.67	12.12	10.80	617	1,624	2,542	0.50
2017	22.93	22.40	30.21	21.83	11.37	10.54	9.92	618	1,860	2,898	0.50
2016	6.99	6.50	7.08	11.96	12.52	11.15	10.59	621	1,665	2,604	0.50
2015	5.80	5.33	5.67	1.38	11.87	10.70	10.48	594	1,527	2,357	0.50
2014	13.13	12.60	13.05	13.69	12.02	9.59	8.98	546	1,414	2,817	0.70
2013	32.07	31.45	33.48	32.39	14.75	12.18	11.94	515	1,261	2,478	0.60
Three -Year Annualized	7.86	7.47	7.79	7.66							
Five -Year Annualized	9.49	9.08	10.96	9.42							
Ten -Year Annualized	12.59	12.12	14.10	12.56							
Fifteen -Year Annualized	9.29	8.77	10.32	8.81							
Twenty -Year Annualized	10.53	9.96	10.76	9.80							
			Informatio	on for period(s)	September 30, 20	23					
3rd Quarter 2023	-2.21	-2.29	-3.13	-3.27	17.86	20.52	17.60	575	1838	2915	<u>.</u> '
Rolling 1 – Year	22.30	21.87	27.72	21.62							
Rolling 3 – Year	10.98	10.58	7.97	10.15							
Rolling 5 - Year	10.23	9.83	12.42	9.92							
Rolling 10 - Year	12.19	11.74	14.48	11.91							
Rolling 15 - Year	11.83	11.31	13.67	11.28							
Rolling 20 - Year	10.46	9.91	11.10	9.72							
Since Inception Annualized	9.43	8.86	8.25	7.92							

#### Disclosures:

- 1. Argent Capital Management, LLC ("Argent") is a registered investment adviser with United States Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940. As of October 2022, Argent was redefined to exclude the wrap division. Argent claims compliance with the GIDS attandards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Argent has been independently verified for the periods January 1, 2003 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Argent Large Cap Growth Equity Composite has had a performance examination for the periods January 1, 2003 through December 31, 2022. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- 2. This composite represents investment performance for portfolios in U.S. equities with strong earnings and growth characteristics and large capitalization, for which Argent has sole investment discretion. Portfolios typically include 30-40 equity holdings; with fixed investments initially less than 5% of total portfolio value, never exceeding 10% and cash targeted to be less than 10% of total portfolio value. This composite inception date is October 1998 and was created in January 2003, A list of composite descriptions and broad distribution pooled funds are available upon request.
- 3. The composite is compared to the Russell 1000 Growth® Index and the S&P 500® Index, two benchmarks that may be generally relevant to the Large Cap Growth strategy's large cap growth investment style. The Russell 1000 Growth Index which measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values. The S&P 500® Index measures the performance of 500 large companies listed on stock exchanges in the United Sates. It is one of the most commonly followed equity indices.
- 4. Valuations are computed and performance reported in U.S. currency. Performance results are total return, (i.e. include the reinvestment of all income, including but not limited to dividends received). Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is no guarantee of future results. There is no guarantee that strategies, systems, indicators, or signals will result in profits or that they will not result in a full loss or losses. All investors are advised to fully understand all risks associated with any kind of investing they choose to do.
- 5 Gross performance is presented before management and certain custodial fees, but after all trading expenses except where commissions have been waived or for bundled fee accounts. Net-of-fee performance is calculated by reducing gross performance by actual management fees incurred and bundled fees for applicable portfolios. The composite includes bundled fee portfolios that pay a fee based on a percentage of assets under management. Bundled fees may include trading costs, portfolio monitoring, consulting services, and custal services. The composite included bundled fee accounts which represented less than 1% of composite assets during the periods of 2011 2019. The composite included portfolios where commissions were waived representing approx 32% (2019), 34% (2020), 40% (2021), and 35% (2022) of composite assets.
- 6. Argent's annual advisory fees are calculated as a percentage of assets under management according to the following schedule; 1% on the first \$1M, 80% on the next \$2M, 65% on the balance thereafter, although fees may be negotiated or waived in certain circumstances. Non-fee-paying accounts are reduced by a model fee derived by applying the standard fee schedule in effect for the respective period.
- 7. Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for an entire year, net of fees. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The external deviation is based on the 36-month gross-of-fees returns of the composite and the benchmark.