# ARGENT DIVIDEND SELECT

### SEPARATE ACCOUNT

# March 31, 2025 1Q 2025

#### WHAT WE BELIEVE

We believe the most powerful force in investing is **compounding** cash flows. Argent invests in **high quality**, attractively valued businesses that can thrive in an ever-changing world. We call these **enduring businesses**.

To us, an enduring business...

- · is growing cash flows,
- has a durable competitive advantage, and
- allocates capital wisely.

To capitalize on the power of compounding, we build concentrated, low turnover portfolios of these enduring businesses. **Time horizon is our edge.** 

Firm AUM: \$3.7 Billion

Argent Dividend Select AUM: \$825 Million Argent Dividend Select Inception: 01/31/2005

### **INVESTMENT TEAM**

#### **Dividend Select Portfolio Team**

Scott A. Harrison, CFA 28 Years Experience	Portfolio Manager
One Argent – Intentio	nal Collaboratior
<b>Jed Ellerbroek, Jr., CFA</b> 19 Years Experience	Portfolio Manager

Kirk McDonald, CFA 22 Years Experience	Portfolio Manager
Peter Roy, CFA 26 Years Experience	Portfolio Manager
Brian Reynolds, CFA, CFP 18 Years Experience	Senior Research Anal
Steven K. Smith, CFA 10 Years Experience	Senior Research Anal
Bill Weeks, Ph.D., CFA 19 Years Experience	Senior Research Anal Quantitative
Jacob Clinkenbeard	Research Analyst

**Research Analyst** 

**Director of Portfolio** 

Engagement

New 6/2024

Parker Moses, CFA 4 Years Experience

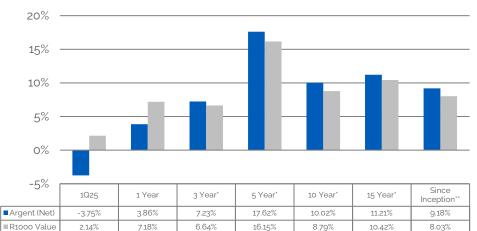
Ward Brown 29 Years Experience

# INVESTMENT OBJECTIVE AND STRATEGY

Our Dividend Select strategy combines the art (deep fundamental research) and science (Argent Alpha Model) of investing to narrow our universe to high quality, dividend paying businesses. We perform in-depth analysis in search of durable competitive advantages in companies led by skilled, forward thinking management teams.

Argent's Dividend Select process results in a concentrated, low turnover portfolio consisting of 30-35 companies. The goal of the strategy is to outperform the Russell 1000 Value Index over the long term.

#### PERFORMANCE



\*Annualized | \*\*Since Inception, 01/31/2005 Annualized

The GIPS Report including additional disclosures is located at the end of this document.

Past performance is no guarantee of future results.

	CHARACTERISTICS	Argent Dividend Select	Russell 1000 Value
	Number of Holdings	32	870
	Weighted Avg Market Cap	\$286,191 MM	\$190,382 MM
	Dividend Yield	2.3%	2.1%
	Dividend Growth Rate (Median)	10.4%	7.2%
	Forecasted P/E	17.4x	16.5x
lyst	Return on Equity	18.9%	14.7%
	CFROA	11.9%	9.0%
lyst	Estimated Sales Growth (NTM)	5.9%	3.9%
	Estimated EPS Growth (NTM)	7.9%	7.1%
lyst,	Turnover (LTM)	11.8%	
	Statistical Summary (Since Inception as of 01/31/05)	Argent Dividend Select	Russell 1000 Value
	Beta	0.91	1.00
	R-Squared	0.93	1.00
	Standard Deviation	15.5%	16.4%
	Up Capture	99.2%	
	Down Capture	84.0%	

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TOP TEN HOLDINGS		SECTOR ALLOCATION		
	Argent Dividend Select Weight (%)		Argent Dividend Select	Russell 1000 Value
JPMorgan Chase & Co.	6.8	Communication Services		4.59
UnitedHealth Group, Incorporated	4.8	Consumer Discretionary	10.51	5.76
OneMain Holdings, Inc.	4.4	Consumer Staples	2.08	8.15
Eaton Corporation plc	4.2	Energy	7.18	7.09
Houlihan Lokey, Inc.	4.0	Financials	26.99	23.24
·		Health Care	13.74	14.78
Blackstone Inc.	3.8	Industrials	21.00	14.06
Exxon Mobil Corp	3.6	Information Technology	13.31	8.65
Booz Allen Hamilton Holding Corporation	3.6	Materials		4.18
Chevron Corporation	3.5	Real Estate	2.26	4.69
·			1.76	4.81
Automatic Data Processing, Inc.	3.5	Cash	1.17	

### ARGENT DIVIDEND SELECT COMPOSITE DISCLOSURES - JANUARY 31, 2005 THROUGH MARCH 31, 2025

For the period ending December 31,	Composite Return (%) Gross-of-Fees	Composite Return (%) Net-of-Fees	Russell 1000 Value Return (%)	Composite 3-Yr St. Dev (%)	Russell 1000 Value 3-Yr St. Dev (%)	Number of Composite Accounts	Composite Assets (\$ millions)	Firm Assets (\$ millions)	Internal Dispersion (%)
2024	19.12	18.76	14.37	15.83	16.66	282	785	3,710	0.35
2023	14.34	14.00	11.46	15.95	16.50	270	723	3,269	0.35
2022	-8.41	-8.68	-7.54	20.64	21.25	277	728	2,828	0.33
2021	27.11	26.74	25.16	18.39	19.05	257	814	3,517	0.32
2020	11.36	11.04	2.80	19.16	19.62	236	640	2,874	0.68
2019	26.98	26.61	26.54	11.82	11.85	213	642	3,019	0.58
2018	-10.54	-10.81	-8.27	10.32	10.82	209	528	2,542	0.65
2017	16.84	16.48	13.66	8.97	10.20	203	611	2,898	0.38
2016	13-54	13.18	17.34	9.59	10.77	193	540	2,604	0.66
2015	3.88	3-55	-3.83	10.57	10.68	178	452	2,357	0.38
2014	10.24	9.87	13.45	9.28	9.20	155	404	2,817	0.38
			Informatio	n for period(s) March ;	31, 2025				
1st Quarter 2025	-3.68	-3.75	2.14	16.13	16.76	290	753	3,382	7
Rolling 1 – Year	4.17	3.86	7.18						-
Rolling 3 - Year	7.55	7.23	6.64						
Rolling 5 - Year	17.97	17.62	16.15						
Rolling 10 - Year	10.35	10.02	8.79						
Rolling 15 - Year	11.59	11.21	10.42						
Rolling 20 - Year	9.59	9.13	8.00						
Since Inception Annualized	9.64	9.18	8.03						

#### Disclosures:

1. Argent Capital Management, LLC ("Argent") is a registered investment adviser with United States Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940. As of October 2022, Argent was redefined to exclude the wrap division. Argent claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Argent has been independently verified for the periods January 1, 2003 through December 31, 2023. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards with the GIPS standards and have been implemented on a firm-wide basis. The Argent Dividend Select Composite has had a performance examination for the periods January 31, 2005 through December 31, 2023. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

2. This composite represents investment performance for portfolios with an Equity Income investment objective for which Argent has sole investment discretion. Portfolios typically include 30 – 40 equity holdings with a history of dividend payments, zero fixed investments, and cash targeted to be less than 10% of the total portfolio. Prior to July 1, 2021 accounts in the composite were eligible if they held 80% equities, excluding mutual funds and 20% of fixed income, mutual funds and preferred investments. The composite inception date is January 2005 and was created in September 2011. A list of composite descriptions and broad distribution pooled funds are available upon request. The name was changed from Argent Large Cap Dividend Select Composite to Argent Dividend Select Composite in January 2024.

3. The benchmark is the Russell 1000 Value Index which measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios and lower expected growth values. Performance results prior to December 31, 2012 were measured against the S&P 500 Index. Effective September 30, 2018 we will no longer present the S&P 500 Index. Russell Investment Group is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information and unauthorized use, disclosure, copying, dissemination or redistribution is strictly prohibited.

4. Valuations are computed and performance reported in U.S. currency. Performance results are total return, (i.e. include the reinvestment of all income, including but not limited to dividends received). Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is no guarantee of future results. There is no guarantee that strategies, systems, indicators, or signals will result in profits or that they will not result in a full loss or losses. All investors are advised to fully understand all risks associated with any kind of investing they choose to do.

5 Gross-of-fee returns are presented before management and certain custodial fees, but after all trading expenses except where commissions have been waived. Net-of-fee performance is calculated by reducing gross performance by actual management fees incurred. The composite included portfolios where commissions were waived representing approx. 20% (2019), 20% (2020), 29% (2021), 24% (2022), 26% (2022), and 27% (2024) of composite assets.

6. Standard annual advisory fees are calculated as a percentage of assets under management according to the following schedule: 1% on the first \$1M, 80% on the next \$2M, 65% on the balance thereafter, although fees may be negotiated or waived in certain circumstances. Non-fee-paying accounts are reduced by a model fee derived by applying the standard fee schedule in effect for the respective period.

7. Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for an entire year, net of fees. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The external deviation is based on the 36-month gross-of-fees returns of the composite and the benchmark.